



**Dr. Charles Sanders**  
Chairman

**Tom Shaheen**  
Executive Director

## **State of North Carolina Education Lottery**

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Contact: Pamela Walker  
Phone: (919) 233-7081

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### **NC EDUCATION LOTTERY NAMES ONE COMPANY TO HANDLE GAMING CONTRACTS**

**RALEIGH** – The North Carolina Education Lottery Commission (NCEL) today unanimously approved and signed a contract with GTECH Corporation to provide both the Online Gaming System and Instant Ticket Lottery Game Services. During today's commission meeting, Tom Shaheen, executive director, explained the extensive evaluation process completed by two separate evaluation teams that lead to his recommendation to the commission.

"I think we got the most fair, most secure and best deal with the greatest integrity," said Shaheen. "The evaluation process was very methodical and ultimately after negotiations, we got the lowest costs and the best results for North Carolina and education."

Once the online gaming evaluation team reviewed the submissions, they determined that Scientific Games International's submission was non-responsive on the Online Gaming System. Regardless, that team did complete a thorough evaluation on both vendor submissions. When the instant ticket evaluation team completed their evaluations, GTECH scored the highest on both technical and pricing submissions for the instant games.

During negotiations, Shaheen managed to gain additional benefits for the state from GTECH in providing the lottery games that also are at a price that he said may be the lowest in the country. Shaheen expects that the negotiated price for this contract could potentially mean \$30 million dollars or more for the state than projected.

"By keeping the bid submissions confidential until now, the bargaining position that the NCEL had with the vendors was enhanced and we ultimately got the best deal for the state," said Dr. Charles Sanders, commission chairman.

Also during negotiations, both vendors offered earlier launch dates for the instant and online games. As a result, the NCEL has decided the expected launch date for the instant tickets will now be March 30 and the Powerball will now be May 30.

For additional information about the N.C. Education Lottery, visit its website at [www.lottery.nc.gov](http://www.lottery.nc.gov), or call 919/715-6886 (71-LOTTO).

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N. C. Education Lottery  
56886 Mail Service Center  
Raleigh, NC 27699-6886  
(919) 715-6886  
FAX (919) 733-8743